



2815 Ourtoland Road
West Kelowna, BC V1Z 2H7
250-769-0404
www.littlestraw.bc.ca

Senior Wine Sales Executive – Full-Time

We are looking for an enthusiastic **Senior Wine Sales Executive** to join our Little Straw Winery in West Kelowna. In this position, you will get to meet guests from across the globe and get to enjoy the breathtaking Okanagan view every day at work. This is a unique and varied role that requires someone who is motivated, outgoing, and passionate about the wine industry and, specifically, organic wines and organic viticulture.

Job Type: Full-Time

Location: Little Straw Vineyards Family Estate Winery in West Kelowna

Wage: Competitive hourly wage plus tips and commission on outside sales

How to Apply: Please email your Resume & Cover Letter to jobs@kalala.ca

Job Duties: (not limited to)

- Managing the wineshop
- Opening/closing wineshop – counting cash and reconciling any differences
- Pouring wines for customers, tour groups and private tastings
- Explaining the wines and information about the winery
- Selling wines, wine club memberships and doing outside sales for the winery
- Pouring wine at internal and external industry wine tasting events
- Meet minimum inside and outside sales targets

Skills and Requirements:

- Serving It Right required (can apply for this once hired)
- WSET or applicable wine knowledge certificates are assets
- Minimum 3-year experience within the wine industry required
- Sales experience necessary
- Customer service orientated, confident, well spoken, quick learner and a team player
- Comfortable speaking in front of groups (upwards of 20+ people at one time)
- Customer service orientated and able to exert fast-paced mobility for periods of up to 6 hours in length
- Ability to perform basic mathematical calculations; basic reading, listening and speaking skills
- Ability to work flexible shifts and schedules, inclusive of weekends and holidays
- Ability to work calmly and effectively under pressure

Benefits:

- Discounts on wine at Little Straw Winery & Kalala Organic Estate Winery (sister company)
- Discounts at the Little Straw Restaurant
- Discounts on Organic orchard pressed juices
- Free wine tastings for you and your guests